



Office of the Government Chief Information Officer
The Government of the Hong Kong Special Administrative Region

Government ICT Procurement Policy Forum

SOA-QPS

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The SOA-QPS

- Standing Offer Agreements for Quality Professional Services
- Supply IT professional services to departments
- Non-exclusive
- 40 SOAs, 22 contractors
- From 28 Dec 05 to 27 Jun 09 (42 months)



The SOA-QPS

- 4 categories of services
 - System Development Life Cycle(SDLC) services
 - 1: Pre-implementation and programme/project management services
 - 2: On-going services
 - 3: Implementation and full SDLC services
 - Specialty service
 - 4: Information security
- Major and minor works groups
 - Project value
 - Project risk, Business Impact



The SOA-QPS

- Two-stage procurement process
 - Select suppliers through open tender
 - Contractors to bid for work assignment
- 71 departments awarded 418 work assignments of value HK\$466M
- 20% awarded within 20 working days, 85% within 50 working days



Enhancement Features of SOA-QPS

- Last industry consultation in mid-2004
- Enhancement features of SOA-QPS
 - No. of SOAs from 23 to 40
 - Clearer categorisation of services
 - Emphasis on quality
 - Regular/Monthly fees
 - Waive Performance bond for low-value work assignments



Consultation on SOA-QPS

- The SOA-QPS will expire in June 2009
- Continue to strive for improvement
- Industry consultation conducted in January 2008
- 24 submissions received
- Government departments also consulted



Consultation on SOA-QPS

1. Selection of contractors and quality consideration

- To tender for SOA (70% quality, 30% price)
- To bid for work assignment (WA)
 - 30% quality (60% general, max. 40% WA specific), 70% price

➤ *Feedback - more emphasis on quality*



Consultation on SOA-QPS

2. Contractor's liability

- Standard government practice
- No contract provision on liability cap

➤ *Feedback - suggest setting cap*



Consultation on SOA-QPS

3. Payment structure

- Completion-of-work payment
- stage payment
- monthly or regular payment

➤ *Feedback - prefer stage/regular payment*



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Next SOA-QPS

- Design of next SOA-QPS in progress
- Plan to invite tender in Q3 of 2008



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Thank You